# What is Included in CLOSING COSTS?

You can expect around 3-5% of the total home price in closing costs.

# **Loan Origination Fee**

An up-front fee that is charged by a lender for processing a new loan application.

## **Applications Fee**

Covers the initial costs to process your application.

# **Appraisal Fee**

Covers the costs of an independent appraisal of the value of the home.

## Miscellaneous Fees

Includes courier, document prep, notary, administrative, and document review fees.

## **Transfer Taxes**

Local government charges when a home changes ownership.

**Recording Fees**For the county clerk to record the deed/mortgage and change the property tax billing.

## **Discount Points**

Finance charge paid when loan is closed, usually to obtain a lower interest rate.

## Title Insurance

Covers legal costs in the event of a future claim on the property.

### Other Fees

Other payments settled at closing may include prorated condo fees or property taxes.

# Questions

Your lender will be able to help you plan for your closing costs.

# **DID YOU KNOW?**

Sometimes negotiations can include seller contributions to closing costs (subject to lender terms, market conditions, and demand).